

**XYZ Company**  
**Profit & Loss YTD Comparison**  
 January through December 2007

	<u>Jan - Dec 07</u>	<u>Jan - Dec 06</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · Contract Service Income	75,826.83	79,353.44	-3,526.61	-4.44%
4010 · Affiliate Income	47.45	0.00	47.45	100.0%
4025 · Sales Income	9,983.50	1,250.00	8,733.50	698.68%
4200 · Consulting Income	753.66	0.00	753.66	100.0%
4210 · Training Income	450.00	0.00	450.00	100.0%
4230 · 123 book income	2,129.29	0.00	2,129.29	100.0%
4250 · 456 book income	544.95	860.00	-315.05	-36.63%
4500 · Reimbursed Expenses	246.08	797.31	-551.23	-69.14%
<b>Total Income</b>	<u>89,981.76</u>	<u>82,260.75</u>	<u>7,721.01</u>	<u>9.39%</u>
<b>Expense</b>				
6000 · Contract Services	29,780.62	27,861.71	1,918.91	6.89%
6005 · Merchant Services	1,797.84	1,109.55	688.29	62.03%
6020 · Internet Expense	539.40	539.40	0.00	0.0%
6030 · Web Site Fees				
6031 · Shopping Cart	102.18	0.00	102.18	100.0%
6030 · Web Site Fees - Other	3,928.50	657.15	3,271.35	497.81%
<b>Total 6030 · Web Site Fees</b>	<u>4,030.68</u>	<u>657.15</u>	<u>3,373.53</u>	<u>513.36%</u>
6035 · Tax Preparation				
6037 · Taxes				
6038 · Taxes 2004	0.00	3,701.68	-3,701.68	-100.0%
6041 · Taxes 2005	0.00	10,857.80	-10,857.80	-100.0%
6042 · Taxes 2006	9,420.00	0.00	9,420.00	100.0%
<b>Total 6037 · Taxes</b>	<u>9,420.00</u>	<u>14,559.48</u>	<u>-5,139.48</u>	<u>-35.3%</u>
6035 · Tax Preparation - Other	535.00	0.00	535.00	100.0%
<b>Total 6035 · Tax Preparation</b>	<u>9,955.00</u>	<u>14,559.48</u>	<u>-4,604.48</u>	<u>-31.63%</u>
6055 · Client Gifts	0.00	137.52	-137.52	-100.0%
6120 · Bank Service Charges	651.53	637.34	14.19	2.23%
6200 · Interest Expense				
6210 · Finance Charge	84.48	56.64	27.84	49.15%
6220 · Loan Interest	572.47	1,263.61	-691.14	-54.7%
<b>Total 6200 · Interest Expense</b>	<u>656.95</u>	<u>1,320.25</u>	<u>-663.30</u>	<u>-50.24%</u>
6230 · Licenses and Permits	60.00	0.00	60.00	100.0%
6235 · Charitable Donations	137.48	0.00	137.48	100.0%
6247 · Conference	300.00	0.00	300.00	100.0%
6248 · Professional Writing Fees	280.00	0.00	280.00	100.0%
6250 · Postage and Delivery	758.63	1,411.76	-653.13	-46.26%
6260 · Printing and Reproduction	1,378.32	1,479.28	-100.96	-6.83%
6270 · Professional Fees				
6295 · Advertising	209.45	0.00	209.45	100.0%
<b>Total 6270 · Professional Fees</b>	<u>209.45</u>	<u>0.00</u>	<u>209.45</u>	<u>100.0%</u>
6300 · Repairs				

Accrual Basis

## XYZ Company

### Profit & Loss YTD Comparison

January through December 2007

	<u>Jan - Dec 07</u>	<u>Jan - Dec 06</u>	<u>\$ Change</u>	<u>% Change</u>
6320 · Computer Repairs	52.50	294.30	-241.80	-82.16%
<b>Total 6300 · Repairs</b>	<u>52.50</u>	<u>294.30</u>	<u>-241.80</u>	<u>-82.16%</u>
6340 · Telephone	2,860.70	3,056.06	-195.36	-6.39%
6350 · Travel & Entertainment				
6370 · Meals	53.60	0.00	53.60	100.0%
6380 · Travel	515.34	0.00	515.34	100.0%
<b>Total 6350 · Travel &amp; Entertainment</b>	<u>568.94</u>	<u>0.00</u>	<u>568.94</u>	<u>100.0%</u>
6420 · Office Supplies	1,441.81	210.53	1,231.28	584.85%
<b>Total Expense</b>	<u>55,459.85</u>	<u>53,274.33</u>	<u>2,185.52</u>	<u>4.1%</u>
<b>Net Ordinary Income</b>	<u>34,521.91</u>	<u>28,986.42</u>	<u>5,535.49</u>	<u>19.1%</u>
<b>Other Income/Expense</b>				
Other Income				
7030 · Other Income	0.00	0.00	0.00	0.0%
<b>Total Other Income</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
Other Expense				
8010 · Other Expenses	0.00	0.00	0.00	0.0%
<b>Total Other Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
<b>Net Other Income</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
<b>Net Income</b>	<u><u>34,521.91</u></u>	<u><u>28,986.42</u></u>	<u><u>5,535.49</u></u>	<u><u>19.1%</u></u>